



Position: Head Golf Professional

Facility: Osoyoos Golf Club

Location: Osoyoos, British Columbia – South Okanagan

Close Date: Oct 16

Osoyoos Golf Club is seeking a visible, engaged and forward-thinking leader who will strengthen our culture, elevate the member and guest experience and contribute to the Club's continued growth and long-term success.

Where Great Golf, Great People & the South Okanagan Lifestyle Come Together

The Facility:

Founded in 1973, the member owned semi-private club has continually evolved from a 9 hole golf course to two distinct 18-hole golf courses. The Park Meadows par 72, 6,300 yard course is a fun walker-friendly resort-style course, while the Desert Gold par 71, 6,500 yard course exhibits a unique links-style golf experience, carved into the desert bench. Ranked #55 of courses you can play by Score Magazine.

The leadership team, staff and Board have worked diligently to strengthen the culture of Osoyoos Golf Club. Focusing on creating a Club where members feel connected, employees enjoy coming to work, departments support one another, and exceptional service is a shared responsibility.

The Club has a deep social environment with a 13,000 square foot clubhouse. It hosts a busy Golf Shop, practice facilities, tournament and league programs, food and beverage operations, and a strong and engaged membership.





Why Osoyoos?

If you are unaware of the city of Osoyoos, you are missing out. It has an unmatched warm climate, outdoor recreation, and relaxed pace of life. Choosing Osoyoos Golf Club should not only be a desire to grow in your career as a PGA member, but a decision based on a lifestyle choice to enjoy nature, culture and a different pace of life.

The city is 4 hours east of Vancouver on the US Border at the southern tip of the Okanagan Valley, Canada's only desert climate. It has approximately 6,000 full-time residents however is a tourist destination with thousands of rooms to rent for short- or long-term stays. It has the perfect mix of local amenities and is within acceptable driving distances to larger cities like Penticton and Kelowna.

More information about the area:

Weather

- Warmest lake in Canada: Osoyoos Lake reaches temperatures up to 33°C in the summer, perfect for swimming, boating, and paddleboarding.
- True desert environment: The region boasts Canada's lowest annual precipitation and warmest average temperatures, offering long, hot summers and very mild winters.

Outdoor Lifestyle

- Offers the ultimate in Outdoor living:
 - Exceptional water sports: including boating, jet skiing, and fishing.
 - Hiking and exploring: Unique landscapes offering great scenery and wildlife viewing.
 - Close proximity to cycling routes, golf courses, and regional skiing options.

Food, Wine, Arts and Culture

- Wineries and vineyards: Proximity to top-tier local vineyards and wine-tasting experiences like Nk'Mip Cellars and Burrowing Owl Estate Winery.
- A vibrant local arts and cultural scene featuring galleries, local artists and artisans, live music, community events, and cultural experiences that celebrate the unique character and heritage of Osoyoos and the South Okanagan.
- Local dining: A growing food scene featuring farm-to-table spots, local eateries, and artisan treats.

Housing & Lifestyle

- Significantly more affordable than major hubs like Vancouver and lower than Okanagan cities like Kelowna or Penticton.
- Commuting in a small town allows you to have time with your family and not in your car. Stores, recreation, and dining are always only a few minutes away.
- For families, it offers excellent schools, a smaller-community environment and an outdoor lifestyle where recreation and family time can become part of everyday life.





The Opportunity

Reporting directly to the General Manager, the Head Golf Professional will provide leadership and day-to-day oversight of Golf Operations while serving as a key member of the Club's leadership team in a highly collaborative environment.

The Head Golf Professional will have significant responsibility and autonomy within Golf Operations while also benefiting from the active involvement, mentorship and support of the General Manager.

Key Responsibilities

Golf Operations & Member Recognition, Retention and Satisfaction

- Provide leadership and oversight of the Club's Golf Operations, including the Golf Shop, tee sheet, outside services, starters and marshals, practice facilities and overall golf experience.
- Maintain a strong presence throughout the operation and develop meaningful relationships with members and guests.
- Ensure Golf Operations consistently delivers the welcoming, professional and service-oriented experience expected at Osoyoos Golf Club.

Team Leadership & Development

- Recruit, train, schedule, mentor and develop Golf Operation employees.
- Establish clear expectations and accountability while creating a positive and enjoyable workplace.

Tournaments, Leagues & Events

- Oversee the planning and successful execution of Club tournaments, men's and ladies' leagues, corporate outings, member events and other golf programs.
- Work collaboratively with Food & Beverage, Turf and Administration to ensure events are coordinated effectively across the entire Club.

Golf Shop, Merchandising & Retail

- Oversee purchasing, inventory management, merchandising and Golf Shop sales.
- Develop an attractive and financially successful retail operation that reflects the Osoyoos Golf Club brand and provides members and guests with a strong selection of golf merchandise.

Financial Management

- Develop and manage the annual Golf Operations budget.
- Monitor revenues, labour, merchandise margins and departmental expenses while identifying opportunities to improve financial performance and operational efficiency.

Golf Programming & Player Development

- Support the continued development of instructional programming, junior golf, member clinics and initiatives designed to introduce and retain golfers.
- Collaborate with the Club's teaching professionals and future player-development initiatives to create a coordinated approach to instruction and golfer development.



- Provide leadership, insight and input into the future development of the Osoyoos Golf Academy, including its programming, facilities, technology and long-term vision, working collaboratively with the General Manager and the Club's player-development professionals.

Club Leadership

- Participate as an active member of the Club's leadership team and contribute beyond Golf Operations when appropriate.
- Work collaboratively with the General Manager, Superintendent, Food & Beverage leadership, Administration and other department leaders on Club-wide initiatives, strategic priorities and member experiences.

Desired Candidate Profile

The ideal candidate will embrace the Club's strategic vision, actively contribute to strategic and long-range planning, and demonstrate the ability to balance operational excellence today with thoughtful, innovative planning for the future.

- Someone who leads by example and is visible, approachable and engaged with all members, guests and employees.
- Builds relationships and creates an environment where people feel valued and supported.
- Enjoys mentoring and developing young golf professionals and seasonal employees.
- Holds themselves and their team accountable while treating people fairly and respectfully.
- Communicates openly and works collaboratively with other Club departments.
- Understands that great club culture is created through hundreds of small interactions every day.
- Brings energy, professionalism and a positive presence to the Golf Shop and throughout the Club.
- Wants to be an active member of the Osoyoos community—not simply manage a department at the golf course

Qualities and Qualifications

- PGA of Canada Class "A" membership in good standing.
- Strong interpersonal skills and a genuine enjoyment of working with people.
- Excellent communication, organizational and problem-solving abilities.
- Experience managing and developing employees.
- Proven leadership experience within a golf operation with strong knowledge of Golf Shop operations, merchandising and inventory management.
- Experience planning and executing tournaments, leagues and corporate golf events.
- Strong technical aptitude and proficiency with golf management technology, including tee sheet and point-of-sale systems, tournament software, inventory management tools and other digital platforms supporting golf operations.
- Sound financial and budgeting skills.
- A commitment to professional development and the PGA of Canada.
- A passion for golf and for creating outstanding member and guest experiences.



Compensation & Benefits

Base Salary: \$100,000 annually, additional consideration will be measured from experience, qualifications and demonstrated leadership ability.

Annual Performance Incentive: Opportunity to earn up to 10% of base salary, based on mutually established individual, Golf Operations and Club performance objectives.

Opportunity to provide golf instruction and generate additional income through lesson revenue.

Professional development and continuing education support.

Comprehensive medical and dental benefits.

PGA of Canada membership dues and tournament support.

Staff Benefits program including -Competitive equipment and apparel package, Golf privileges, Merchandise and dining discounts.

How to Apply

FG Club Solutions is assisting in the search for the next Head Golf Professional. Please go to www.fgclubsolutions.ca/ogc to view the dedicated webpage and apply online. Any additional inquiries can be made by contacting lead recruiter Scott Kolb, at scott@vbgolf.ca

We appreciate all candidates who apply for this position; though only those selected for an interview will be contacted.

Application Deadline: October 23, 2026

Anticipated Start Date: January 1, 2027, or earlier by mutual agreement.